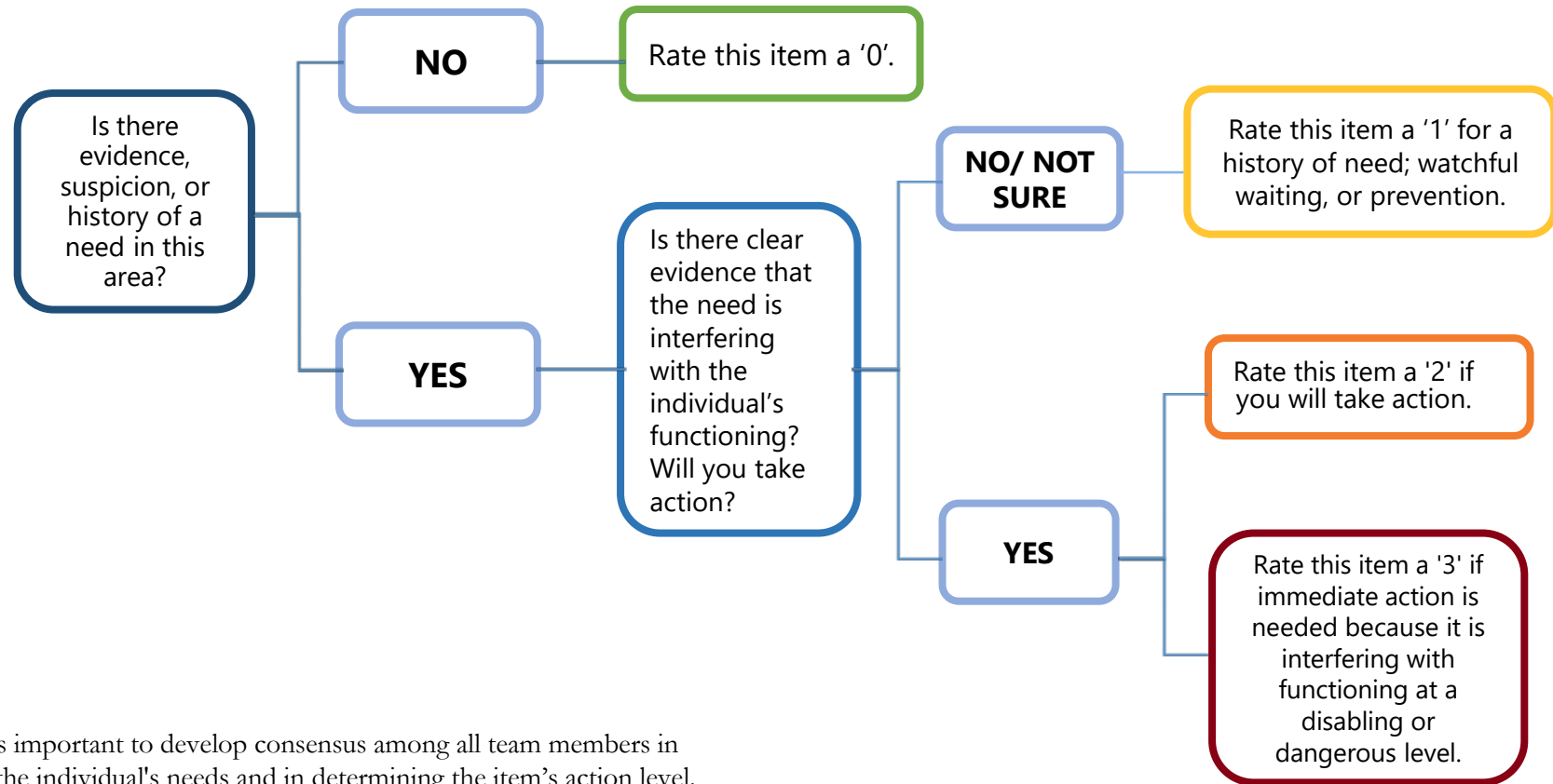


ASSESSING FOR NEEDS

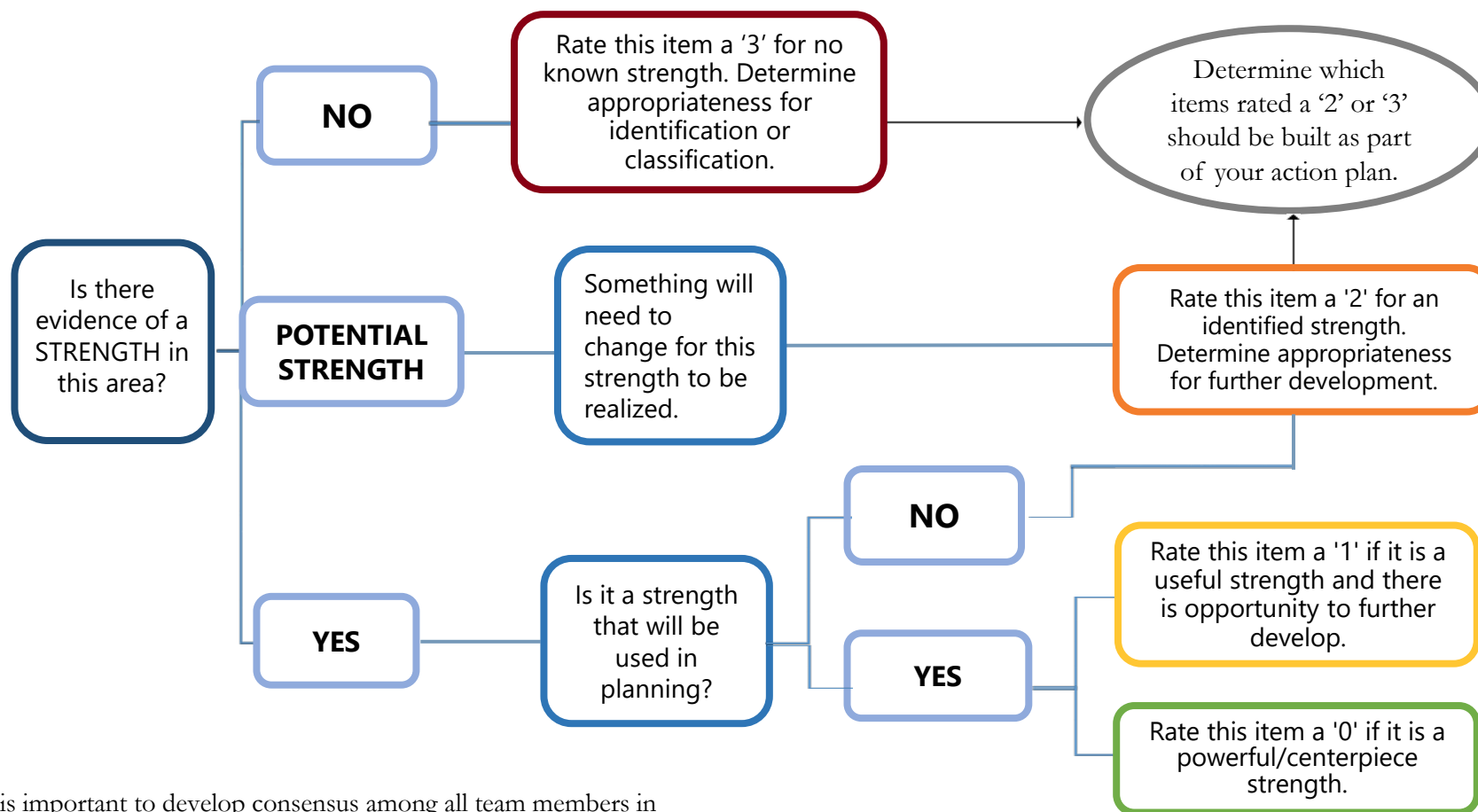
Decision of whether or not information represents a NEED



NOTE: It is important to develop consensus among all team members in identifying the individual's needs and in determining the item's action level.

ASSESSING FOR STRENGTHS

Decision of whether or not information represents a STRENGTH



NOTE: It is important to develop consensus among all team members in identifying the individual's strengths and in determining the item's action level.